

Message Text

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PAGE 01 STATE 063246

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ORIGIN COME-00

INFO OCT-01 NEA-09 ISO-00 EB-07 /017 R

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R 201938Z MAR 75

FM SECSTATE WASHDC

TO AMEMBASSY TEHRAN

UNCLAS STATE 063246

E.O. 11652: N/A

TAGS: BEXP, IR

SUBJECT: NIGC REQUIREMENTS FOR PIPE

REF: A) TEHRAN 2176; B) STATE 54434

1. COMPANIES LISTED REF B WERE CONTACTED. RESULTS WERE AS FOLLOWS: A) REPUBLIC STEEL AND YOUNGSTOWN STEEL HAVE ALLOCATED TOTAL OUTPUT TO DOMESTIC CUSTOMERS; B) BETHLEHEM AND WHEELING- PITTSBURGH DO NOT MANUFACTURE TYPE OF PIPE SPECIFIED; C) ARMCO STEEL RECENTLY (WITHIN LAST 12 MONTHS) CONTRACTED FOR 3,024 TONS OF PIPE FOR NIOC RPT NIOC AND CANNOT SUPPLY ANY MORE; D) LONE STAR ALSO SUPPLYING IRAN ALREADY AND UNABLE TO SUPPLY ANY FURTHER; E) U.S. STEEL UNDER IMPRESSION JAPANESE GOT CONTRACT.

2. NOW THE GOOD NEWS: L.B. FOSTER, JONES AND LAUGHLIN, KAISER STEEL ALL SHOWED INTEREST. JONES AND LAUGHLIN PREVIOUSLY AWARE OF REQUIREMENT AND ARE PREPARING QUOTES; L.B. FOSTER CAPABLE SUPPLYING ABOUT THIRTY PERCENT OF REQUIREMENT AND WILL ALSO PREPARE QUOTE. INGERSOLL

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Margaret P. Grafeld
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